

“Capitol” Fountain Pens

Made for *Life-time use*
—day in and day out

Capitol “Cabinet” Lever Self-Filling
Capitol “Secretary” Lever Self-Filling
Capitol “Lady Dainty” Lever Self-Filling
Capitol “Educator” Clipfill
and
Capitol “Dropfill Slipcap”

Guaranteed

The superiority of the “ALCo” Ink-
Feed has been demonstrated by its use
for more than a Quarter of a Century

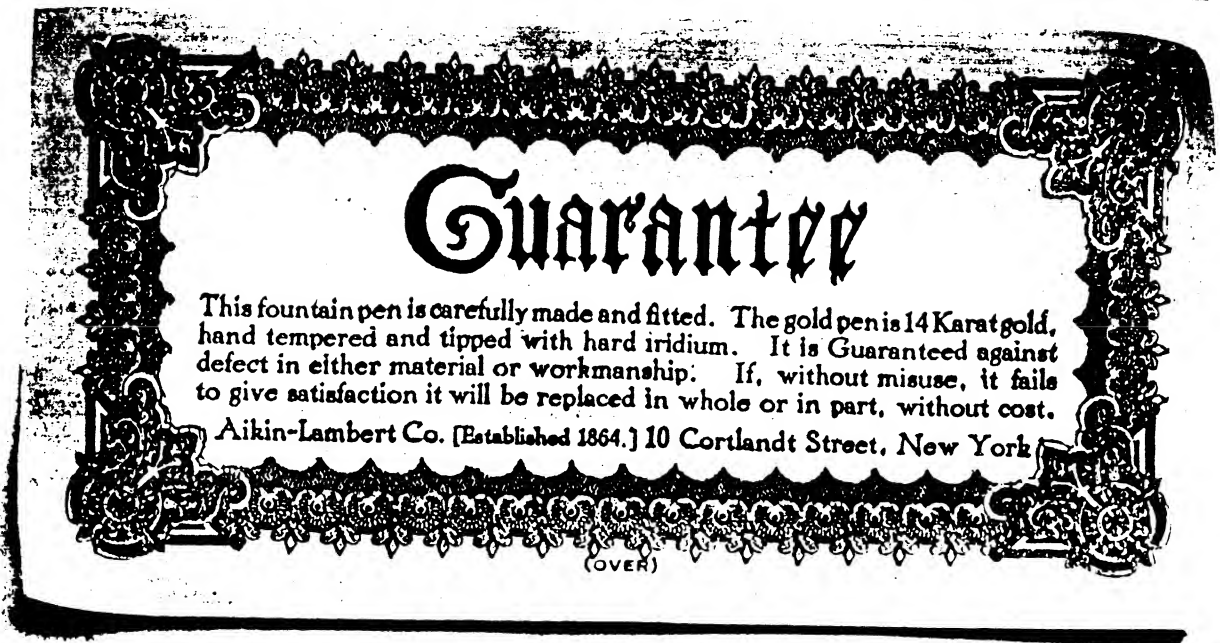
Copyright 1918 by

Aikin-Lambert Co.

Manufacturers

10 Cortlandt Street

New York City



The above *Unqualified Guarantee* in an attractive box is furnished for each Capitol Fountain Pen.

The following Directions are printed on the reverse side of the Guarantee Certificates:

Directions for use of Capitol Lever Self-Filling Fountain Pens:

When Filling the First Time—Submerge the pen point in a tumbler of water and send the water back and forth through the pen several times by raising and lowering the Lever. This wets the *nerve* feed and causes the ink to flow properly. The operation is necessary only when the pen is filled for the *first* time, or when an old pen is being cleaned.

Caution—Do not raise the Lever when there is ink in the pen, unless the point is held over the ink bottle.

To Fill—Raise the lever on the side of the barrel; submerge pen point in the ink. Then snap the Lever back into place. Pen is now filled.

(See pages 8-9)

To Clean—Flush with cold water, by submerging pen point and working Lever back and forth several times.

Directions for use of Capitol Educator Clipfill Fountain Pens:

To Remove Screw Cap—Hold pen, cap up, and unscrew. Open tiny vent holes in cap with pin. See that these are always kept open.

To Fill—Slide clip down near open end of cap. Press ball of clip through round hole in barrel, compressing ink sac. Dip pen into ink a trifle beyond end of holder and withdraw clip gradually. The pen will then fill and be ready for use.

To Clean—Repeat filling operation several times, using water instead of ink.

Ink—Any good, fresh, fluid writing ink may be used. Use only from corked bottle, avoiding dusty, muddy or gummy ink, which clogs feed and necessitates frequent cleaning.

Caution—Do not compress sac when filled unless held over bottle. Pen may be carried in any position in pocket or handbag.

Directions for use of Capitol Dropfill Fountain Pens:

Always carry pen in the pocket with Pen Point up. Before filling, if the pen is new or dry, unscrew the section end which contains the pen, and run water through it with the pen point down. Do not remove the gold pen.

To Fill the Pen—Unscrew point section. Fill barrel nearly full with good, fresh, fluid ink; replace the point section by screwing it firmly into the barrel.

Nibs are 14-K. Gold, with Hard Iridium Tips. Fine, medium or stub nibs may be ordered. If not otherwise specified, all medium nibs will be supplied.

To Clean—Run water through the point section as directed. If it has been in use a long time without cleaning, soak it thoroughly in water.

Caution—Remove and replace cap carefully by turning. Do not force it on or off suddenly. See that vent holes in cap are always kept open.

There is Nothing About "ALCo" Pens That Can Get Out of Order

CAPITOL FOUNTAIN PENS are made for lifetime use—day in and day out. There is nothing about them that can get out of order—nothing that a little cleaning will not immediately remedy. The soft rubber ink-filler used for the Dropfill type of fountain pen, and the collapsible inside reservoir of the Capitol Self-Fillers, are readily replaced for a few cents, if, after a couple of years, these soft rubber parts show signs of deterioration.

The holders are of high-grade hard rubber, carefully turned and fitted and handsomely chased and finished.

The superiority of the ALCo ink feed has been demonstrated by its use for more than a quarter of a century, during all of which time we have been manufacturing Fountain Pens as one of our specialties.

ALCo Fountain Pens are so constructed that an even and steady flow of ink necessarily results, and there can be no leaking or sweating. Before being packed for stock, every pen is carefully tested and inspected to assure its perfection.

The Gold Pens used for the Capitol Line are 14 Karat, have hand-tempered nibs and are tipped with hard iridium. We were makers of gold pens before fountain pens came into general use, and throughout the trade today our gold pens continue to be recognized as the best.

Aikin-Lambert Gold Pens excel particularly in the temper and points. They have a lasting spring and with ordinary care will perfectly serve during a lifetime.

If you are not now on our books, we cordially invite you to open an account with us.

Aikin-Lambert Co.

Manufacturers

10 Cortlandt Street

New York City

4 Capitol "Secretary" Lever Self-Filling Fountain Pens, Screwcap—Can't Leak
 (Exact Size Illustration of Pen)



2201-03
 Without Gold
 Band and Ring
 List \$2.00



Size 14 inches wide, 11 inches high. Printed in three colors.

Sales-Winner Display Easel Given With Capitol "Secretary" Lever Self-Filling Fountain Pens

Price, for one dozen No. 2201-03
 Fountain Pens, mounted as shown
 in illustration, and the individual
 boxes and Guarantee Certificates
 for delivery to customers.

List \$24.00



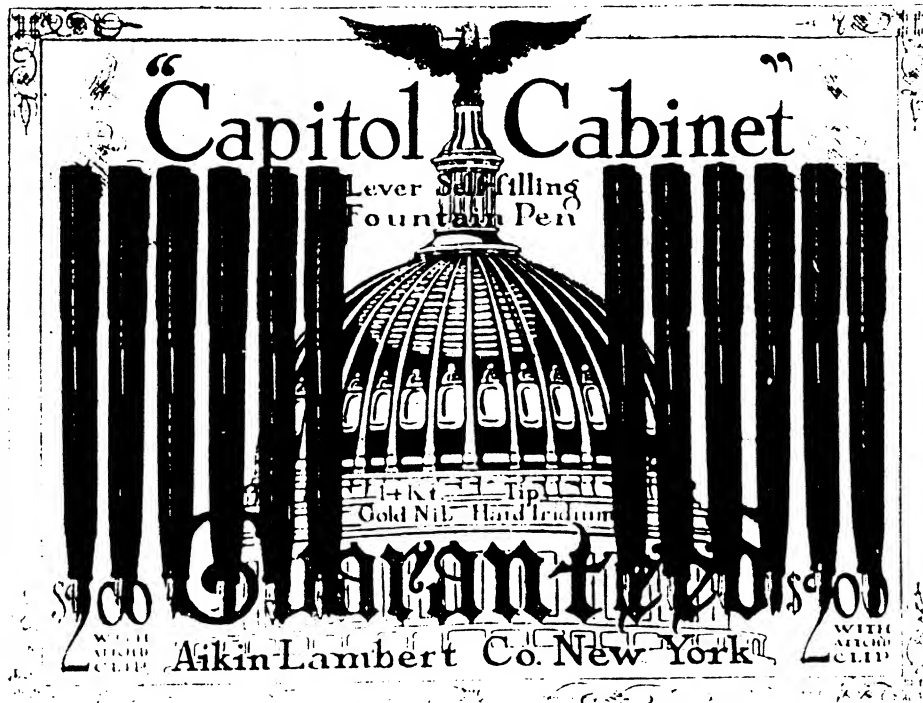
2240-03
 With Gold Band
 and Ring
 List \$3.00

2201-03 Capitol "Secretary" Lever, Self-filling, Short, Pocket size chased holder. No. 03 Gold Pen, Safety Screwcap will not leak in any position. Convenient size for side pocket or for soldier's top pocket.
 List \$2.00

2240-03 Capitol "Secretary" same as 2201-03, but with Gold Band and Ring on Cap for Gentlemen's use on Waldemar chain.
 List \$3.00

The Capitol "Secretary"
 Lever Self-filling Fountain
 Pen universally sells at
 retail for **\$2.00 each**
 With Gold Band and Ring \$3.00 Each

14-Karat Gold Nibs **Guaranteed** Hard Iridium Tips



Size 11 inches wide, 11 inches high. Printed in three colors.

**Sales-Winner Display Easel Given With
 Capitol "Cabinet" Lever Self-Filling
 Fountain Pens.**

Price, for one dozen No. 2101-03
 Fountain Pens, with AlCo-metal
 riveted Attached Clips mounted
 as shown in illustration and the in-
 dividual boxes and Guarantee Cer-
 tificates for delivery to customers.

List \$24.00

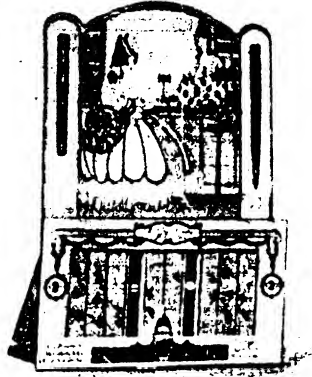


2101-03

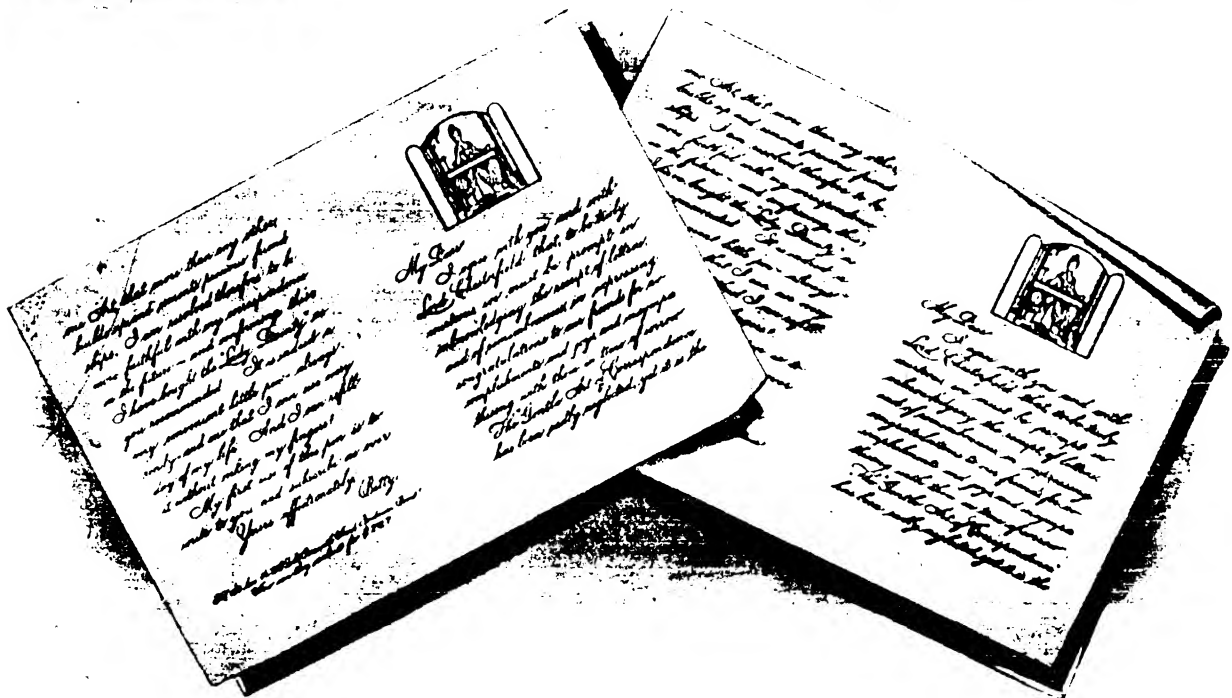
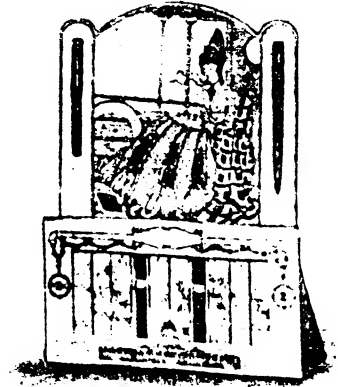
The Capitol "Cabinet", in-
 cluding riveted Attached Clip,
 universally sells at retail
 for - - - - - \$2.00

2101-03 -- "Cabinet" Lever Self-
 filling, Chased Holder Safety Screw-
 cap with riveted Attached Clip. No.
 03 Gold Pen. A great seller at a
 popular price.

14-Karat Gold Nibs **Guaranteed** Hard Iridium Tips

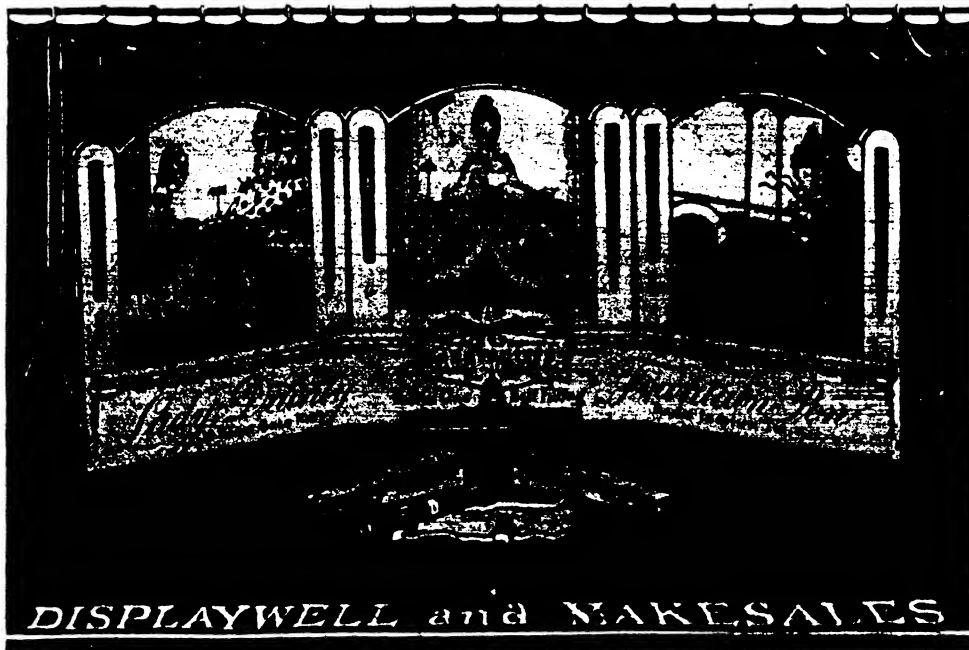


At the back of these Sales-Winner Display Easels are slipped panels identical with those of the three-fold background illustrated in Window suggestion at foot of page.



A quantity of Lady Dainty Letters is sent with initial orders or repeated on request.

These Dainty Background panels sent with initial orders



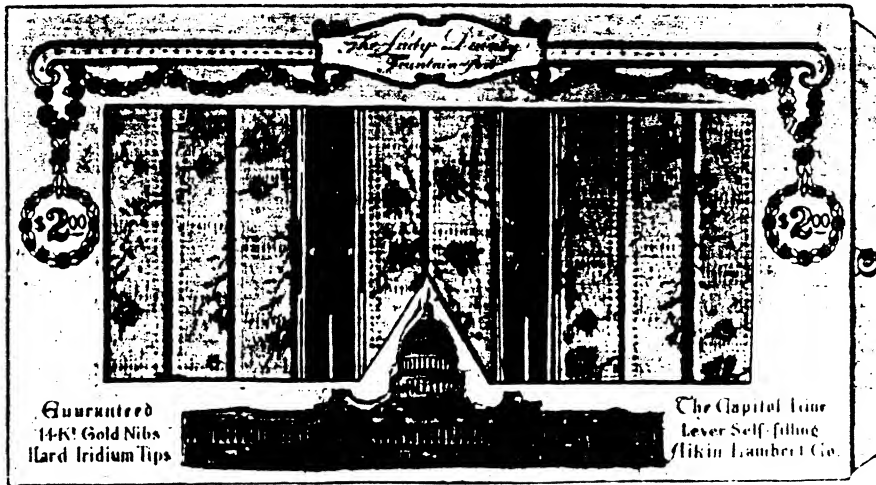
Panels are in six colors, with Rose Design Boxes to match

With Sales-Winner Easel at each side, this makes an attention-commanding window.



Showing Exact Size Closed

2301-1



Size 9 1/2 inches wide, 5 inches high. Very exquisitely designed in six colors.

Sales-Winner Display Easel Given With "Lady Dainty" Lever Self-filling Fountain Pens

The Lady Dainty is shown by purchasers with more interest and pride and is more favorably talked about than any other pen that has been put upon the market. It fills a wide and practical need—in a charming way—and yields the dealer a very good profit.

Each pen is enclosed in a beautiful Gift Box of French Rose design, exquisite in color and texture.

Price, for one dozen Lady Dainty Lever Self-filling Fountain Pens, No. 2301-1 packed in individual gift boxes in Sales-Winner Display Container with center cut out as illustrated so that pens and boxes are alluringly shown, together with three-fold background as on opposite page and with separate panels to slip in back of easel box, etc. **List \$24.00**



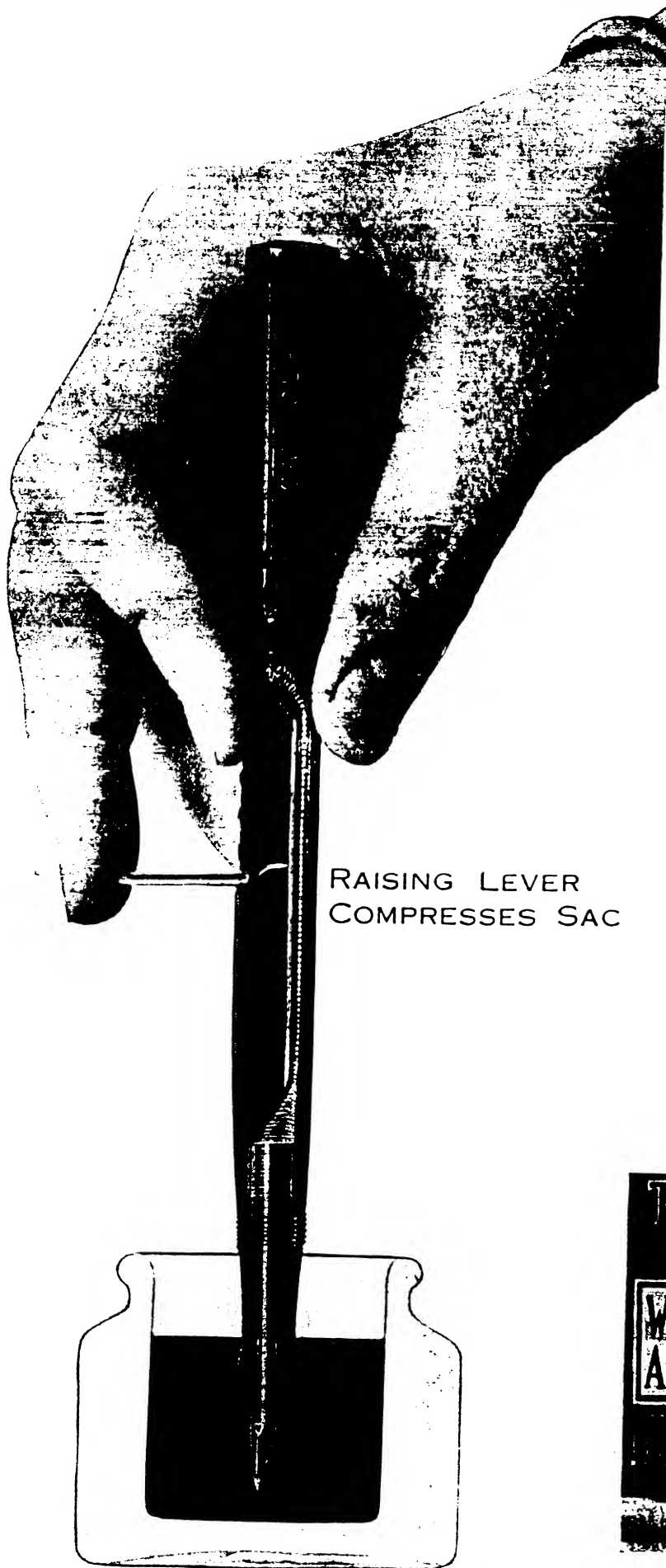
Full Size Illustration Lady Dainty

2301-1

The Lady Dainty Pen, convenient size for Milady's desk or for carrying in purse for shopping, visiting, vacation or travel, including Gift Box, universally sells at retail for - - - - - \$2.00

2301-1 "Lady Dainty," Lever Self-filling, small, beautifully chased and gracefully shaped holder. Gold Filled Lever, Safety Screwcap.

14-Karat Gold Nibs **Guaranteed** Hard Iridium Tips



RAISING LEVER
COMPRESSES SAC

For illustrations of vari
Lever Self-filling Fountain

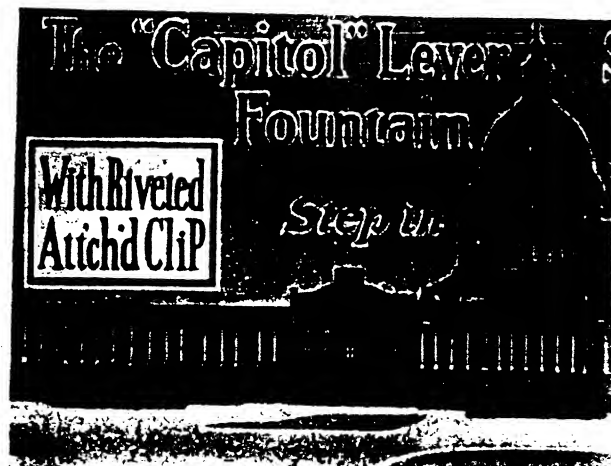


SNUG AGAINST
SHOULDER-
CAN'T LEAK

HALF A TURN
LOCKS IT

Illustration
No.

THIS has
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"Sales-Winne
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*It puts the
in your store*



us types of Capitol
Pens, see pages 4-7

are Exact Size
101-03



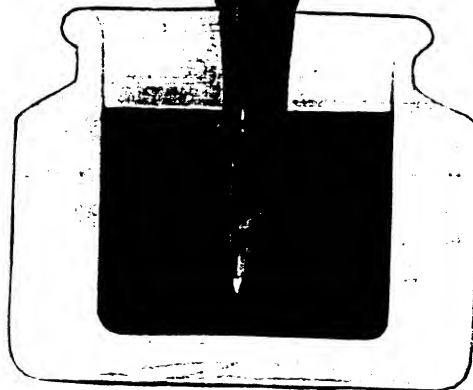
Capitol "Cabinet" and
Capitol "Dropfill" Slipcap
Fountain Pens are furnished
with ALCo Metal riveted
Attached Clip without addi-
tional price.

some "Drawing Card" of
onal Capitol, in three
by 14 inches—mounted
card, is given with initial
writing background for the
"Fountain Pen Displays"
is catalogue. It empha-
tached-clip offer. Send
ace your old sign.

enter of National Interest
ndow.



DROPPING LEVER
FILLS SAC WITH INK



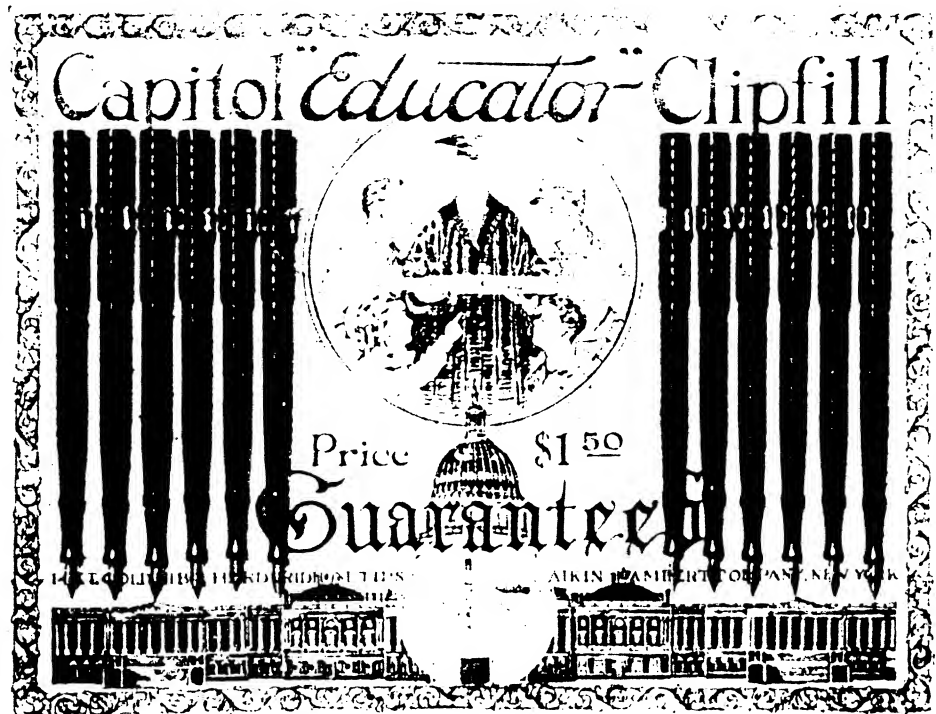
Self-filling
Pen
and Try It

\$2.00



3101-002

No. 3101-002 The Capitol "Educator Clipfill", Chased Holder, No. 002, Gold Pen, Screwcap.



Size, 14 inches wide, 11 inches high. Printed in three colors.

"Sales-Winner" Display Easel Given With Capitol "Educator Clipfill" Fountain Pens.

Price, for one dozen No. 3101-002 Fountain Pens, mounted as shown in illustration, together with individual boxes and Guarantee Certificates for delivery to customers. **List \$18.00**

The Capitol "Educator Clipfill" universally sells at retail for - - \$1.50

14-Karat Gold Nibs **Guaranteed** Hard Iridium Tips



Size, 11 inches wide, 11 inches high. Printed in three colors.

"Sales-Winner" Display Easel Given With Capitol "Dropfill" Fountain Pens.

Price, for one dozen No. 101-03 Fountain Pens, with ALCo-metal Attached Clips, mounted as illustrated; together with individual boxes, droppers and Guarantee Certificates for delivery to customers. **List \$15.00**

The Capitol "Dropfill" with riveted Attached Clip, universally sells at retail for \$1.25

101-03

No. 101-03 Chased Holder, Capitol "Dropfill" Slipcap with riveted Attached Clip. No. 03 Gold Pen.

14-Karat Gold Nibs **Guaranteed** Hard Iridium Tips

The Ebony Beacon Stylo for Manifold Work

Put up in individual boxes, with direction slip, glass filler and cleaning wire.

*When closed for the pocket it is only 4 inches long.
Illustration is exact size.*



No. 9200

Price Each
\$1.50

THIS handy ink pencil writes a clean, even line that readily makes manifold carbon copies.

Mechanically the Ebony Beacon is as perfect as an ink pencil can be made. It has an unique safety pocket, that prevents overflow.

The ink feeds by gravity and capillary attraction through a fine opening in the hard-tempered writing point. Being alloyed with gold, this will not corrode. To maintain the steady feed, a round pointed needle passes freely through the same opening as that through which the ink flows. This needle projects a trifle beyond the writing point, but is so actuated by a spring within the barrel that it yields with the pressure of writing and moves back again when the pressure is relieved. This movement keeps the ink passage clear.

Ink. Any good fluid ink, black or red, may be used. **Copying ink is never necessary and for the manifold ink pencil its use should be avoided.** Retail list each, \$1.50.

DIRECTIONS

For the Use and Care of the Ebony Beacon Stylo

To Fill: With an unscrewing motion take off the point cover and put it on top of the pen, then unscrew the writing section at threaded lines. Fill with dropper to about half inch of top, avoiding air bubbles. Use clear fluid black or red ink—not copying ink.

To Clean: Unscrew the writing section at the threaded lines, and let water from faucet flow through it. Then clean out the ink reservoir. If found necessary, clean out the small tube at writing point by means of the fine wire cleaner provided for the purpose.

When using for the first time: Ink does not at first flow readily over any

polished surface and it may be necessary to shake the ink down into the writing point with a jerk, or to tap the point upon the thumb nail. After using a little while the ink will flow and you will get the "knack" of writing with it.

Keep clean the air hole in tip of barrel. Without an air inlet there could, of course, be no flow of ink.

When Writing, hold the pen as nearly perpendicular as you conveniently can, as the ink flows out of the center of the tip and not out of its side. When not in use, re-cover the pen section to protect point and keep it free from dust.

Gold Nibs

Specially Spring-Tempered and Tipped with Hard Iridium

THE Aikin-Lambert Company was among the first to make Gold pens or "nibs" and this product was well established long before Fountain Pens were known.

The nibs illustrated on the following pages cover every pen need, and every demand may be suited by one or another of the styles shown. The nibs are pointed to suit all hand-writing requirements, fine, medium, stub or manifold. Each is tempered by a special method, a refinement resulting from long experience, that gives all the snap and vigor of a steel pen while preserving the smooth writing quality and non-corrosive feature of the gold nib. The hard Iridium tip prevents wear at the point and makes a life-lasting nib.

There are still a large number of writers using dip pens for their desk needs, and many through long custom or for special work insist on this type of pen exclusively. The Aikin-Lambert Company has, for over half a century, provided these specially spring-tempered Iridium tipped nibs.

A full assortment of Gold Dip-Pens is a necessary stock for those who cater to every need. We furnish a special sign which brings your store to the attention of this trade.

When ordering specify fine or medium nibs. Medium nibs will be supplied unless otherwise specified.

If you are not now on our books, you are cordially invited to open an account with us.

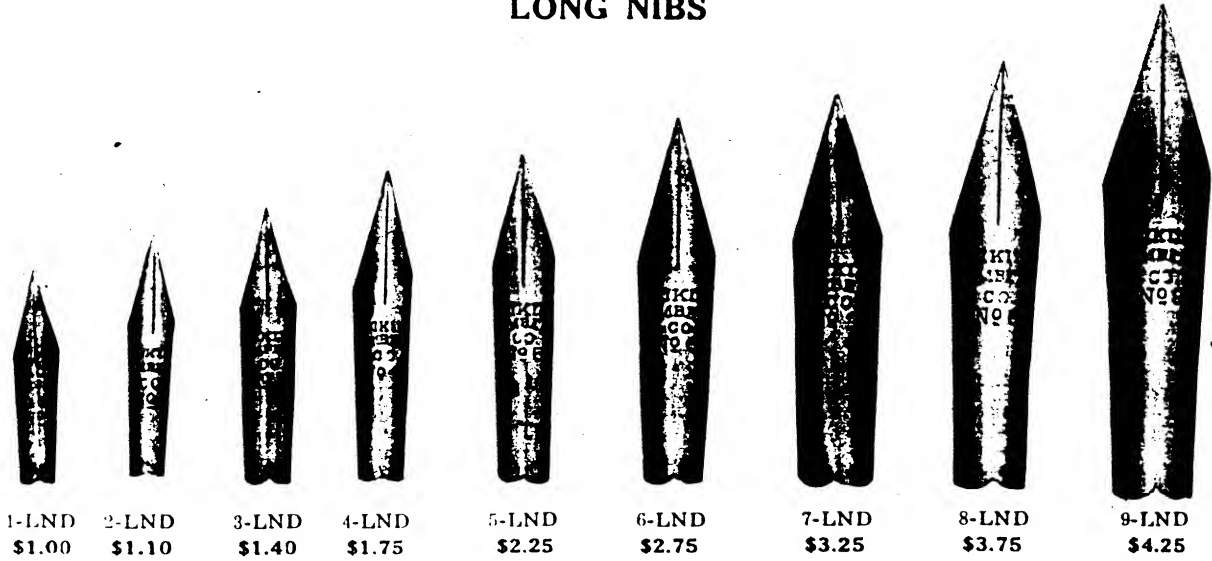
14-Karat Gold Nibs **Guaranteed** Hard Iridium Tips

Gold Dip-Nibs



Order by number, using the numerals and letters in the combinations indicated under each pen

LONG NIBS



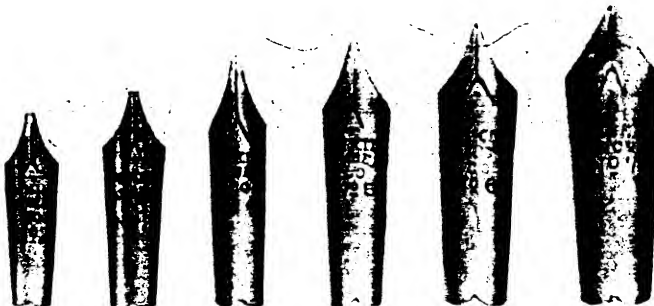
1-LND \$1.00 2-LND \$1.10 3-LND \$1.40 4-LND \$1.75 5-LND \$2.25 6-LND \$2.75 7-LND \$3.25 8-LND \$3.75 9-LND \$4.25

SHORT NIBS



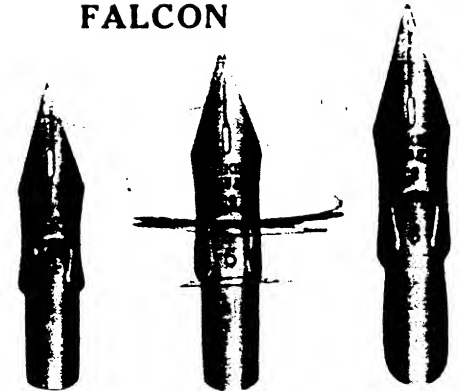
1-SND \$.90 2-SND \$1.00 3-SND \$1.30 4-SND \$1.65 5-SND \$2.15 6-SND \$2.60 7-SND \$3.00

STUB NIBS



2-SD \$1.00 3-SD \$1.30 4-SD \$1.65 5-SD \$2.15 6-SD \$2.60 7-SD \$3.00

FALCON



4-FD \$1.75 5-FD \$2.25 6-FD \$2.75

ALCo

ALCo Fountain Pen Nibs

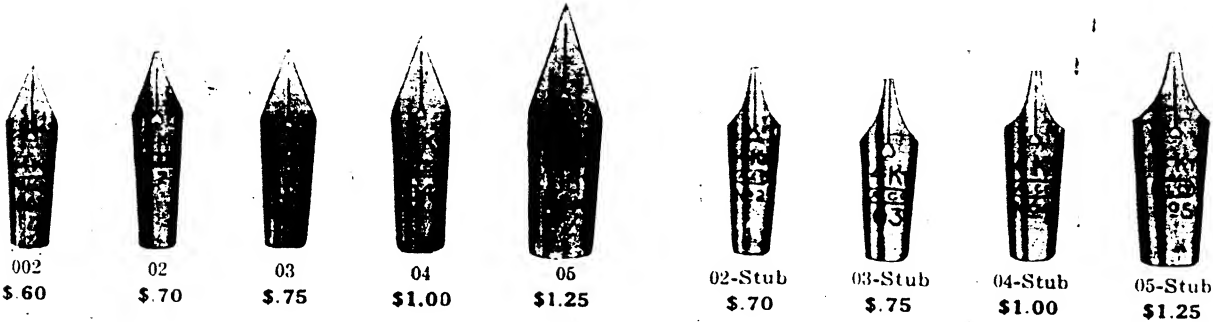
15

Order by number, using the numerals and letters in the combinations indicated under each pen.

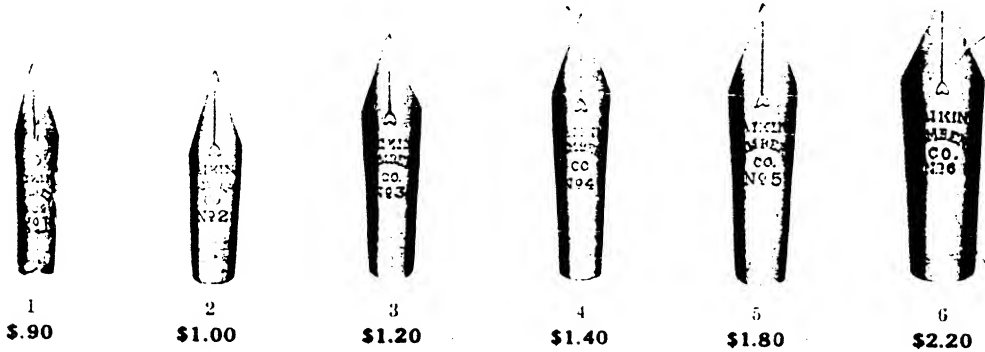
"CAPITOL" FOUNTAIN PEN NIBS

Regular

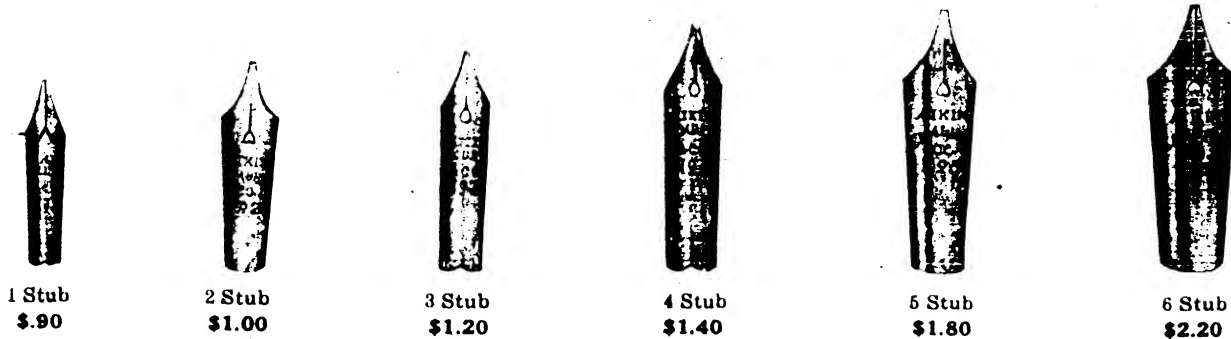
Stub



"MERCANTILE" FOUNTAIN PEN NIBS (Regular)



"MERCANTILE" FOUNTAIN PEN NIBS (Stub)



MANIFOLD NIBS FOR AIKIN-LAMBERT FOUNTAIN PENS (Not Illustrated)

These Nibs are specially tempered for Clear, Satisfactory Manifold work

"CAPITOL"

No. 03—Manifold, size for universal use.....\$1.00

"MERCANTILE"

No. 2—Manifold.....\$1.25	No. 4—Manifold.....\$1.65
No. 3—Manifold.....1.45	No. 5—Manifold.....2.00

14-Karat Gold Nibs **Guaranteed** Hard Iridium Tips



“The Mercantile Clip, at little cost, saves Pen or Pencil from being lost”

Mercantile Adjustable Clip

Made of spring metal—in two sizes, adjustable to any size fountain pen or pencil.

The pear-shaped gripper on this clip is a most practical feature. The round pointed end permits the clip to slip over the edge of the pocket in the easiest manner, then takes a firm hold and allows of removal only by just the right amount of pull. This clip is convenient for use on a fountain pen having no attached clip. We also make a smaller size that securely holds a round or hexagon pencil.

Prices, in bulk:

Easel Cards, Price per Card:

	No.	
	1	2 Doz., Fountain Pen Size, and 1 Doz., Pencil Size
Polished Nickel finish, Each	5	95
Polished Nickel finish, per gross	7	20
	2	3 Doz., Fountain Pen Size
	2	3 Doz., Pencil Size



Guaranteed

